

PUNJ LLOYD CONSOLIDATED					PARTICULARS	PUNJ LLOYD STANDALONE				
Three months ended 31-Mar-08	Three months ended 31-Mar-07	Year ended on 31-Mar-08	Year ended on 31-Mar-07	% Changes		Three months ended 31-Mar-08	Three months ended 31-Mar-07	Year ended on 31-Mar-08	Year ended on 31-Mar-07	% Changes
Unaudited	Unaudited	Audited	Audited			Unaudited	Unaudited	Audited	Audited	
2,346.70 (18.30)	1,703.55 16.36	7,752.92 81.07	5,126.58 79.38	51.23%	Net Sales/Income from Operations	1,499.40	798.26	4,488.57	2,238.85	100.49%
					Other Income	7.17	21.04	53.19	66.63	
747.83	298.93	2,828.46	1,637.28		Total Expenditure					
596.60	590.13	2,133.88	1,363.34		Material Consumed and Cost of Goods Sold	495.32	260.65	1,625.36	590.42	
288.85	201.87	892.40	636.91		Contractor Charges	283.90	166.68	996.31	497.21	
464.83	441.97	1,257.45	1,114.75		Staff Costs	120.97	73.44	358.53	236.56	
<b>230.29</b>	<b>187.01</b>	<b>721.80</b>	<b>453.68</b>	59.10%	Other Expenditure	357.16	225.62	993.94	730.26	
32.55	25.78	129.21	82.54		<b>Profit before Interest, Depreciation, Exceptional item and Tax</b>	<b>249.22</b>	<b>92.91</b>	<b>567.62</b>	<b>251.03</b>	126.12%
<b>197.74</b>	<b>161.23</b>	<b>592.59</b>	<b>371.14</b>		Interest	30.09	26.07	113.28	69.24	
40.91	32.92	146.23	106.15		<b>Profit before Depreciation, Exceptional item and Tax</b>	<b>219.13</b>	<b>66.84</b>	<b>454.34</b>	<b>181.79</b>	
<b>156.83</b>	<b>128.31</b>	<b>446.36</b>	<b>264.99</b>	68.44%	Depreciation	31.75	24.17	113.39	84.46	
-	-	37.12	-		<b>Profit before Exceptional Item and Tax</b>	<b>187.38</b>	<b>42.67</b>	<b>340.95</b>	<b>97.33</b>	250.30%
<b>156.83</b>	<b>128.31</b>	<b>483.48</b>	<b>264.99</b>		Exceptional item- Profit on sale of investment in an associate	-	-	-	-	
37.93	29.27	96.06	51.09		<b>Profit before tax (PBT)</b>	<b>187.38</b>	<b>42.67</b>	<b>340.95</b>	<b>97.33</b>	
2.72	9.53	26.58	13.71		Provision for Taxation					
(3.22)	1.02	0.85	4.16		Current Tax	54.89	18.25	103.28	26.75	
<b>119.40</b>	<b>88.49</b>	<b>359.99</b>	<b>196.03</b>	83.64%	Deferred Tax Charge/(Credit)	6.02	0.25	15.65	4.91	
(1.70)	0.95	(1.70)	0.97		Fringe Benefit tax (Net of write back)	(3.24)	0.99	0.58	4.08	
0.04	(0.17)	0.13	0.27		<b>Net Profit</b>	<b>129.71</b>	<b>23.18</b>	<b>221.44</b>	<b>61.59</b>	259.54%
-	(0.34)	-	(0.34)		Share of Profits of Associates	NA	NA	NA	NA	
<b>117.74</b>	<b>88.93</b>	<b>358.42</b>	<b>196.93</b>		Share of Profit/(Losses) transferred to Minority	NA	NA	NA	NA	
60.69	52.25	60.69	52.25		Preacquisition Profits adjusted against Goodwill	NA	NA	NA	NA	
		2,651.80	1,220.90		<b>Profit for the year after Minority Interest and Share of Profits of Associates</b>	NA	NA	NA	NA	
3.89	3.40	12.65	7.54	67.74%	Paid up Equity Share Capital (Face Value of each share Rs. 2)	60.69	52.25	60.69	52.25	
3.78	3.16	11.95	7.00		Reserve excluding Revaluation Reserves			2,348.50	1,046.20	
(Non Annualised)	(Non Annualised)				<b>Earning Per Share</b>					
					Basic EPS (in Rs.)	4.28	0.89	7.81	2.36	231.39%
					Diluted EPS (in Rs.)	4.16	0.82	7.39	2.19	
					(Face Value of each share Rs. 2)	(Non Annualised)	(Non Annualised)			
167,955,306	120,390,695	167,955,306	120,390,695		<b>Total Public Shareholding:</b>					
55.35	46.08	55.35	46.08		Numbers of Shares (Nos)	167,955,306	120,390,695	167,955,306	120,390,695	
					Percentage of Shareholding (%)	55.35	46.08	55.35	46.08	

**Revenue, Results and Capital Employed for the Segments**

PUNJ LLOYD CONSOLIDATED				PARTICULARS	PUNJ LLOYD STANDALONE			
Three months ended 31-Mar-08	Three months ended 31-Mar-07	Year ended on 31-Mar-08	Year ended on 31-Mar-07		Three months ended 31-Mar-08	Three months ended 31-Mar-07	Year ended on 31-Mar-08	Year ended on 31-Mar-07
Unaudited	Unaudited	Audited	Audited		Unaudited	Unaudited	Audited	Audited
2,389.35	1,701.86	7,789.28	5,106.77	<b>External Segment Revenue</b>	1,497.68	800.47	4,465.84	2,217.42
10.87	8.58	40.73	40.14	Engineering & Construction	10.84	8.48	40.52	39.62
(71.82)	9.47	41.10	59.05	Internet Services	(1.95)	10.35	35.40	48.44
<b>2,328.40</b>	<b>1,719.91</b>	<b>7,871.11</b>	<b>5,205.96</b>	Corporate un-allocable	<b>1,506.57</b>	<b>819.30</b>	<b>4,541.76</b>	<b>2,305.48</b>
276.70	184.71	629.81	336.39	<b>Segment Revenue</b>	239.17	95.84	480.56	173.95
0.97	0.63	5.09	(3.06)	Segment Result	1.06	0.93	5.91	(2.05)
<b>277.67</b>	<b>185.34</b>	<b>634.90</b>	<b>333.33</b>	Engineering & Construction	<b>240.23</b>	<b>96.77</b>	<b>486.47</b>	<b>171.90</b>
(32.55)	(25.78)	(129.21)	(82.54)	Internet Services	(30.09)	(26.07)	(113.28)	(69.24)
(88.29)	(31.25)	(22.21)	14.20	Total	(22.76)	(28.03)	(32.24)	(5.33)
156.83	128.31	483.48	264.99	Less: Interest	<b>187.38</b>	<b>42.67</b>	<b>340.95</b>	<b>97.33</b>
				Less: Other Un-allocable (expenditure)/ Income net of Un-allocable Income / (Expenditure)				
				Total Profit before Tax				
				<b>Capital Employed</b>				
153.81	825.33	3,698.92	2,627.03	(Segment asset- Segment liabilities)	138.68	138.57	2,516.47	1,701.91
(1.01)	(16.95)	96.04	84.71	Engineering & Construction	(0.57)	2.15	84.29	77.82
99.62	(699.04)	(1,029.49)	(1,426.97)	Internet Services	52.43	(127.92)	(160.79)	(675.51)
<b>252.42</b>	<b>109.34</b>	<b>2,765.47</b>	<b>1,284.77</b>	Corporate un-allocable	<b>190.54</b>	<b>12.80</b>	<b>2,439.97</b>	<b>1,104.22</b>
				Total				

1 The status of Investor complaints received by the Company is as follows:

Particulars	Pending as on 01.01.08	Received during the quarter	Disposed during the quarter	Pending as on 31.03.08
No. of Complaints	NIL	7	7	NIL

2 As on March 31, 2008, out of total 4,000,000 options under ESOP 2005, 3,217,445, and 771,040 have been granted to the eligible employees on November 17, 2005 and May 10, 2006 respectively. The stock options shall vest in the ratio of 10%, 20%, 30% and 40% at the end of one, two, three and four years respectively from the date of grants. During the year ended March 31, 2008, 268,751 stock options have been exercised resulting in allotment of 258,619 equity shares of Rs. 2 each at a premium of Rs. 124 per share and 10,132 equity shares of Rs 2 each at a premium of Rs 233.99 per share. As on March 31, 2008, the total stock options exercised under ESOP 2005 are 429,906.

As on March 31, 2008, out of total 5,000,000 stock options under ESOP 2006, 1,491,050 and 30,000 stock options have been granted to the eligible employees on October 30, 2006 and September 27, 2007 respectively. The stock options shall vest in the ratio of 10%, 20%, 30% and 40% at the end of one, two, three and four years respectively from the date of grant. During the year ended March 31, 2008, 65,725 stock options have been exercised resulting in allotment of 65,725 equity shares of Rs 2 each at a premium of Rs 152.46 per share. As on March 31, 2008 the total stock options exercised under ESOP 2006 are 65,725.

3 Mr Mehar Karan Singh and Mr Niten Malhan have joined the company as additional directors w.e.f. October 31, 2007.

4 Mr Karamjit Singh Butalia and Mr Alain Aboudaram have resigned as directors of the company w.e.f. May 31, 2007 and Mr P K Gupta and Mr Scott Bayman will join the company as directors w.e.f. June 1, 2007.

5 Finance Act 2007 requires payment of Fringe Benefit Tax (FBT) on ESOP benefit provided to employees. FBT is payable on the date when ESOP is exercised by employees based on fair market value on the date of vesting. The management view is that the obligating event occurs at the date of exercise and hence FBT on ESOPs will be paid/provided for, as the case may be, at the date of exercise when the liability arises.

6 During the year, the Company's wholly owned subsidiary company Sembawang Engineers & Constructors Pte Ltd, Singapore has incorporated two new subsidiaries viz. Simon Carves Singapore Pte Ltd and Sembawang Bahrain SPC, Bahrain.

7 During the year, a wholly owned subsidiary company's wholly owned subsidiary company Sembawang Engineers & Constructors Pte Ltd, Singapore has incorporated 3 new subsidiaries viz. Simon Carvers Singapore Pte Ltd, Sembawang Bahrain SPC, Bahrain and Sembawang Precast System LLC.

8 During the year, the Company has incorporated two subsidiaries viz Punj Lloyd Upstream Ltd, Punj Lloyd Infrastructure Ltd and acquired 100% stake in Punj Lloyd Aviation Ltd.

9 During the year, a wholly owned subsidiary company Sembawang Engineers & Constructors Pte Ltd has liquidated its two subsidiaries viz PT Synergy Technology Construction, Singapore and Wuxi Sinilan Precast Manufacturing Co. Ltd under members' voluntary liquidation.

10 During the year, a wholly owned subsidiary company Punj Lloyd Pte Ltd,

Singapore acquired 50% Punj Lloyd Oil & Gas (Malaysia) SDN BHD and subsequent to the year end it increased its stake to 75%.

11 During the year, a subsidiary Spectra Punj Lloyd Ltd has been delisted from Delhi Stock Exchange w.e.f. December 15, 2007.

12 The Company has issued 29,600,000 equity shares to Qualified Institutional Buyers @ Rs 275 per share on August 21, 2007 under chapter XIII A of SEBI (DIP) Guidelines 2000 as amended from time to time.

13 During the year, the Zero Coupon Foreign Currency Convertible Bonds (FCCB) of USD 75,300,000 equivalent to Rs. 296.55 crore have been converted into 12,251,270 equity shares of Rs 2 each and the balance amount of Rs. 294.11 crore has been transferred to Securities Premium Account.

14 The Board of Directors have recommended a dividend @ 20% on the Equity Share Capital for the financial year ended March 31, 2008, subject to approval of the shareholders.

15 The Company has sub-divided nominal value of its equity shares from Rs.10 each to Rs. 2 each on March 06, 2007. For the purpose of computation of Earning Per Share (EPS), the number of shares have been adjusted accordingly and EPS has been computed taking the face value of Rs. 2 each.

16 The auditors of the Company had qualified the Audited Accounts of the Company as at March 31, 2007 for amount recoverable from Spie Capag-Petrofac International Ltd (SCPL) in Georgia in relation to the contract work done and expenses incurred on their behalf. During the year the Company has received the outstanding amounts from SCPL. In view of this, Auditor qualification has been removed.

17 The auditors of the Company in their Report on financial statements for the year ended March 31, 2007 had invited attention to deduction made/ amounts withheld by some customer aggregating to Rs. 76.07 crore and

also work in progress inventory of Rs. 6.40 crore. During the year, arbitration award for one customers has been decided in favour of the Company for deduction aggregating Rs. 29.95 crore made by them. The auditors have invited attention for the balance amount for the year ended March 31, 2008 in their audit report on standalone and consolidated results. The Management is taking appropriate steps for recovery of these deductions/withheld amount and believes that these amounts are fairly stated.

18 During the year the Company has changed its accounting policies as under:

(i) In the current year, the Company has adopted the Accounting Standard 15 (Revised) which is mandatory from accounting periods commencing on or after December 7, 2006. The Company has provided for employee benefits on actuarial valuation as per projected unit credit method, using principles laid under Accounting Standard 15 (Revised). This change is not having material impact on the profit for the current year.

(ii) Subsequent to Central Government's notification on Companies (Accounting Standard Rules ("Rules") on December 7, 2006, to comply with the revised Accounting Standard-11 on Accounting for the Effects of Changes in Foreign Exchange Rates, the exchange differences arising in respect of fixed assets acquired from outside India are to be charged off to the Profit and Loss Account. In the previous year, such differences were adjusted in the cost of the assets. Had the previous year policy been followed, the profit after tax for the current year would have been lower by Rs. 1.65 crore and fixed assets (including Capital work in progress) would have been higher by Rs. 1.65 crore.

(iii) As per the ICAI Announcement, derivative contracts, other than those covered under AS-11, are marked to market on a portfolio basis, and the net loss after considering the offsetting effect on the underlying hedge item

is charged to the income statement. Net gains are ignored. The Company did not have such contracts during the earlier years. In case the net gains were to be recorded, the profit after tax in consolidated financial statements would have been higher by Rs. 236 million.

19 The auditors have qualified their report on consolidated financial statements for the year ended March 31, 2008 stating that - no provision has been made for losses expected to arise on a long-term contract currently in progress, as the management believes that the contract in question is ultimately expected to break even once commercial negotiations are concluded. If the loss had been so recognized, the effect would have been to reduce the carrying amount of construction work-in-progress by Rs. 2,588 million, increase provisions for foreseeable losses for loss making contracts by Rs 465 million, reduce revenue by Rs. 1,221 million and decrease the profit before tax for the year by Rs. 3,053 million.

20 The auditors have qualified their Report on consolidated financial statements for the year ended March 31, 2008 stating that the consolidated results include unaudited results of certain joint ventures.

21 Previous year/period figures have been regrouped and/or re-arranged wherever necessary.

**Revenues up 51.19% to Rs. 78,711 million**

**EBIDTA up 67.28% to Rs. 7,589 million**

**PAT up 83.65% to Rs. 3,600 million**

**Healthy order book at Rs. 195.96 billion as on May 30, 2008**

**Rs 34 billion new orders bagged during Q4FY2008**